Rx Outreach is a fully licensed, non-profit mail-order pharmacy whose mission is to provide affordable medication for people in need. Headquartered in Maryland Heights, Missouri, Rx Outreach addresses barriers to prescription medication access and provides health education and resources to the underserved. The vision of Rx Outreach is to create a world where everyone has access to the medication they need. Guided by faith and recognizing the innate dignity of all people, Rx Outreach strives to integrate the following values in all we do:

**Serve Others:**
Honoring God by serving those in need. Providing a high level of service because our patients deserve it, and often, they have nowhere else to go.

**Respect:**
Treating one another with respect in all our interactions.

**Integrity:**
Adhering to high ethical and professional standards in all our relationships.

**Care:**
Caring for our patients and one another.

**Stewardship:**
Controlling costs so that we can provide affordable medications.

**Confidentiality:**
Protecting patient information.

**Our strategy is simple:**
Demonstrating our faith in action by doing good and sharing the ministry of healing with those in need.
I am happy to share our 2019 Annual Report with you. Rx Outreach remains an essential part of the healthcare community by providing affordable medications to people across the United States. Your continued support and generosity enable us to bring healing and hope to those battling illness and poverty.

In addition to saving our patients over $90 million throughout 2019 on their prescription medication costs, we continue to expand our Prescription Benefits Program, called Serving Those Who Serve Others. This program enables partner companies to extend health benefits and access to affordable medication to their employees.

We are also continuing our cultural transformation so that each employee continues to grow in our mission. As I reflect on the ninth year of Rx Outreach, I am mindful of the people behind these numbers.

Each patient served by Rx Outreach has a story. One of our long-time patients recently shared this story. “When I first started with Rx Outreach, I liked the convenience of your mail-order style. But as work dried up and I got older and needed more medications, I realized that the price is what I appreciate the most. It isn’t a question of want; I need Rx Outreach. I know it may not seem like a lot to you folks, but you have no idea how much that helps a fella like me.”

Their stories differ in detail, but all need access to affordable medication. We love hearing these stories since they reinforce our core value that is expressed on each bottle cap, “Honoring God by Serving Others.”

Thank you for your continued support of Rx Outreach as well as the people and communities that we serve.

Yours in Christ,
Darryl Munden, President
Our Year in Review
Rx Outreach by the numbers

<table>
<thead>
<tr>
<th>Metric</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>People Served</td>
<td>53,447</td>
</tr>
<tr>
<td>Prescriptions filled</td>
<td>293,903</td>
</tr>
<tr>
<td>Savings compared to retail</td>
<td>$90,592,665</td>
</tr>
<tr>
<td>Average savings per patient</td>
<td>$1,695</td>
</tr>
<tr>
<td>People served</td>
<td>1,175,612</td>
</tr>
</tbody>
</table>

**Community Programs**

**Health & Wellness Outreach**
Empowering our community through education
Health and Wellness Outreach (HWO) helps reduce health disparities by providing quality health education.

>1,200 People educated through HWO

**Healthy Reentry**
There is hope to sprout again.
Healthy Reentry provides free mental and physical health medications to fill the “medication gap” that occurs between when a person is released from a prison and the time that they are able to get a new prescription order.

4,062 People received 23,671 Prescriptions upon release from prison through Healthy Reentry

38 NEW MEDICATIONS Added to the formulary
Since 2010
Rx Outreach has saved our patients more than $752 million on their prescription medications compared to retail prices.

CUMULATIVE PATIENT SAVINGS
$752,552,040

3,351,131
Prescriptions Filled

471
Affordable Meds

1,079
Different Med Strengths

380,560
Total Unique Patients Served

60
Rx OUTREACH Team Members

Our team is staffed by more than 60 people including licensed pharmacists, pharmacy techs, and patient care advocates.
Statement of Financial Position  
As of December 31, 2019

### Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$1,003,796</td>
</tr>
<tr>
<td>Accounts Receivable, Net</td>
<td>$93,099</td>
</tr>
<tr>
<td>Contributions Receivable</td>
<td>$37,167</td>
</tr>
<tr>
<td>Inventory</td>
<td>$3,475,320</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$81,447</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>$1,491,616</td>
</tr>
</tbody>
</table>

### Total Assets

$6,182,445

### Liabilities & Net Assets

### Liabilities

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$1,277,149</td>
</tr>
<tr>
<td>Deferred Program Revenue</td>
<td>$498,494</td>
</tr>
</tbody>
</table>

### Total Liabilities

$1,775,643

### Net Assets

#### Without Donor Restrictions

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment in Property and Equipment</td>
<td>$1,491,616</td>
</tr>
<tr>
<td>General Operating</td>
<td>$2,524,839</td>
</tr>
</tbody>
</table>

#### With Donor Restrictions

$390,347

### Total Net Assets

$4,406,802

### Total Liabilities and Net Assets

$6,182,445
Statement of Activities
For the year ended December 31, 2019

Revenue
Program Revenue $ 8,504,944
Public Contributions $ 384,727
In-kind Inventory Contributions $12,630,585
Other Revenue $ 7,964
Total Revenue $21,528,220

Expenses
Program Services $23,681,407
Management and General $ 2,021,781
Fundraising $ 79,060
Total Expenses $25,782,248

Net Assets $(4,254,028)
Board of Directors

Chair:
Michael Holmes
Chairman and Founder
Rx Outreach

Vice Chair:
Rodney Gee
Retired Director of Human Resources
Edward Jones

Treasurer:
Lakesha Butler, PharmD, BCPS
Clinical Associate Professor, Department of Pharmacy Practice
Southern Illinois University Edwardsville School of Pharmacy

Secretary:
Debra Yost
Regional Vice President of HR
Mercy Hospital

Chief Medical Officer:
Major General Elder Granger, US Army (retired) MD, FACP,
CPE, FACPE, CMQ, FACHE
President and CEO
The 5Ps, LLC

Board Members

James Buford
Retired President and CEO
Urban League of Metropolitan St. Louis

Dusty Dickman
VP & General Manager
Express Scripts Sales
and Account Management
Optimization

Kevin Green
Attorney
Law Office of Kevin A. Green, LLC

Demetrius Grooms
Principal, Retirement
Operation Edward Jones

Omar Maldonado
Financial Associate
Thrivent Financial

John Pieper
PharmD President and Professor
St. Louis College of Pharmacy

Kristi Storman
Director of Operations
Centene Corporation

Richard White, MD
Executive Medical Director,
Clinical Performance
Improvement Center
SSM Health Care

Phone Number
1-888-RXO-1234
(1-888-796-1234)
1-800-769-3880

Our Patient Contact Center is open
7:00 am – 5:30 pm Central Time
Monday through Saturday

3171 Riverport Tech Center Drive
Maryland Heights, MO 63043